



Capital Markets Day

PSM International Introduction

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Feb 2020



Bulten + PSM = a stronger solution

BULTEN 





- Purchase price USD 24.5 million (SEK 230 million) on cash-free and debt-free basis.
- Bulten's customer base will broaden in important growth markets in Asia and North America.
 - PSM's growth potential in Europe is also strengthened by Bulten's strong position in Europe.
- Strengthened production capacity and product offering.
- Potential synergies in a number of key areas i.e. sales and production.
- Positive contribution to Bulten's development and earnings.

PSM Highlight



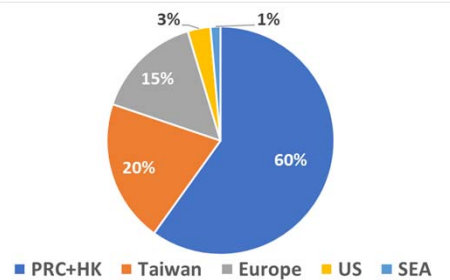
Overview

- **Founded 1931**
- **350 employees**
- **Production in China, Taiwan and UK**
 - **Distribution centers in 22 countries**

Key financial highlights

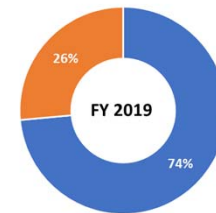
- **2019 Sales appr. US\$ 43 million**
EBITDA margin of appr. 14%
- **2018 Sales appr. US\$ 42 million**
EBITDA margin of appr. 12%

Employee breakdown by geography



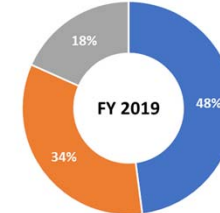
Revenue breakdown

By Segment



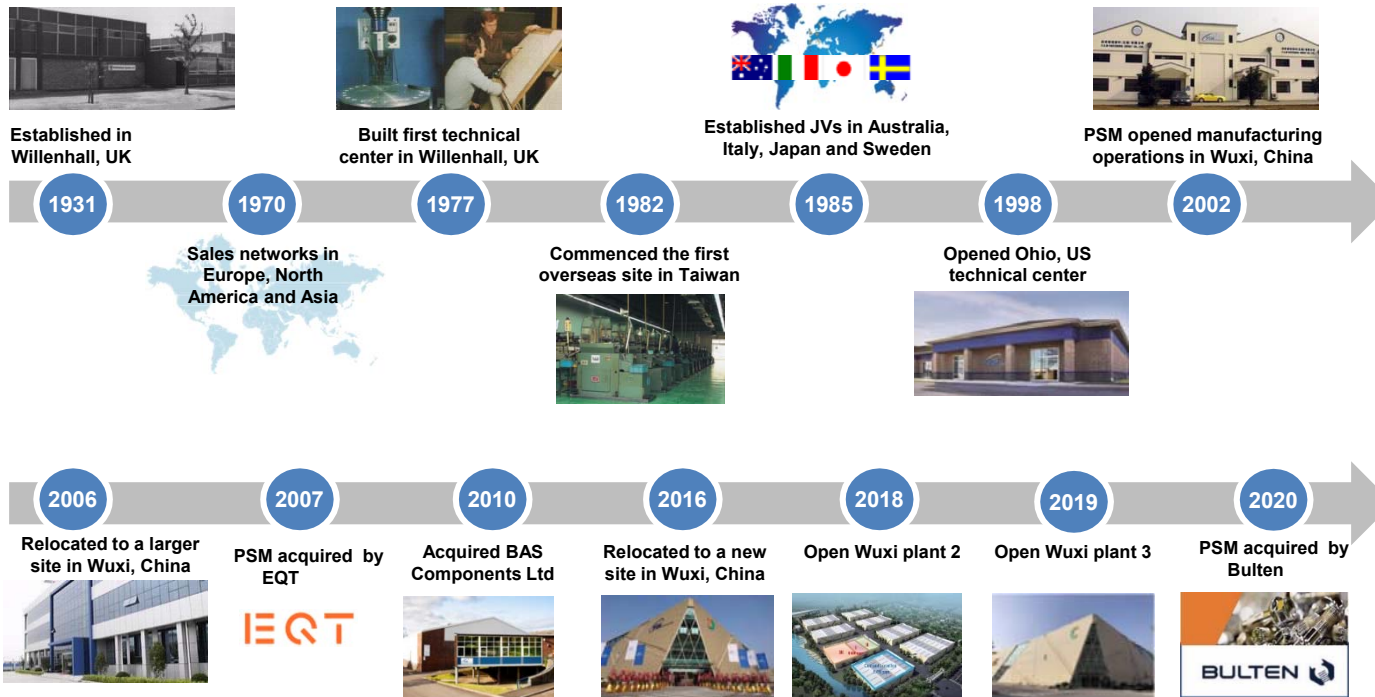
■ Automotive ■ Industrial

By geography

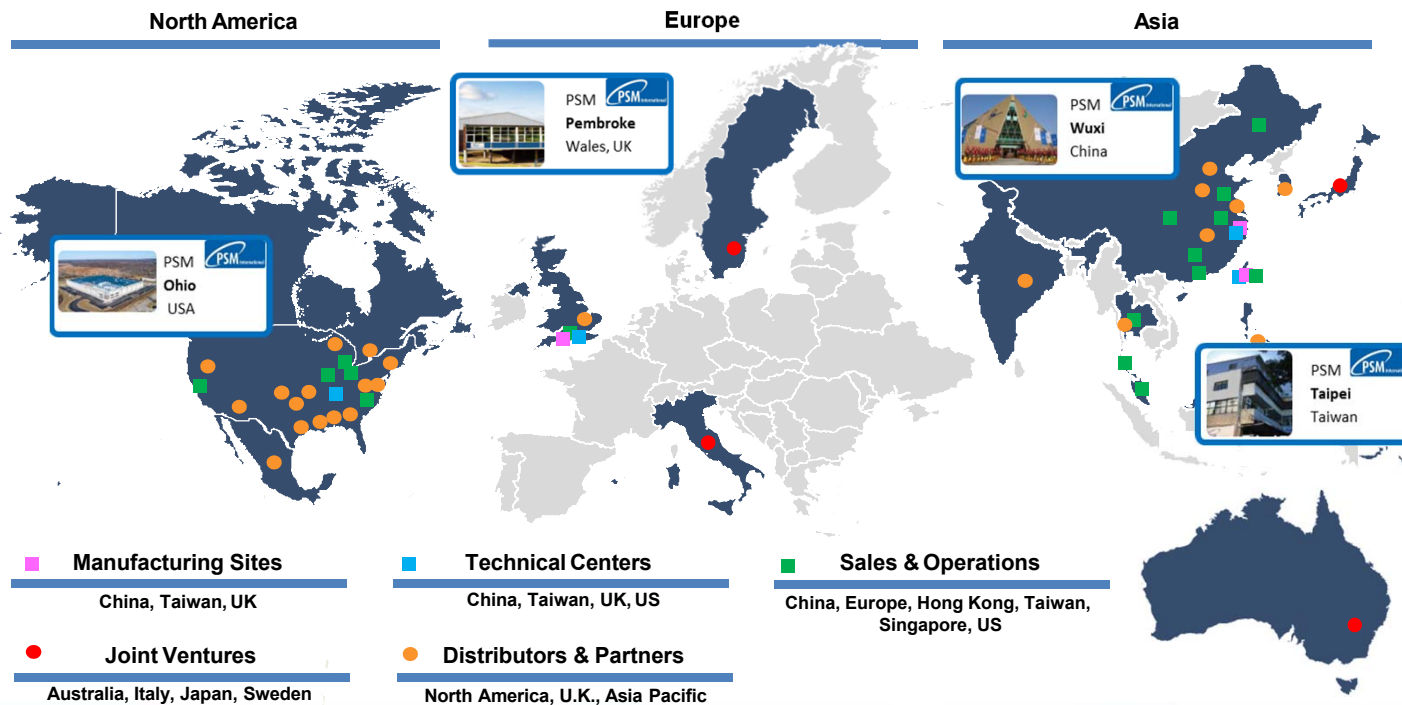


■ Asia ■ Americas ■ Europe

89 Years Legacy Precision Screw Manufacturing



Global Footprint



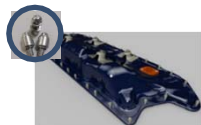
Customer and Application



Automotive



Intake manifold



EV battery



Drive train



Air bag



Thermo Management Module



Window regulator

Industrials



High end appliance



Lawn mower



Solar panel



5G Antenna



Headphone



Electronic Watch

Jaguar

GM

CATL

Miele

Foxconn

Hitachi

Toyota

Ford

Magna

Garmin

Honeywell

Phillips

Honda

Schaeffler

Aisin

Jabil

TE

Akcom

Mazda

Mahle

Elringklinger

GE

Sonny

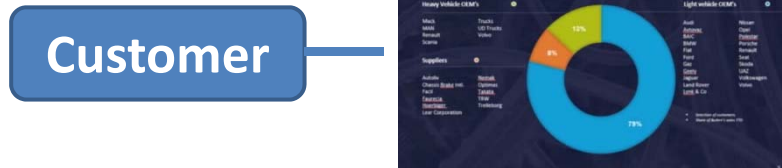
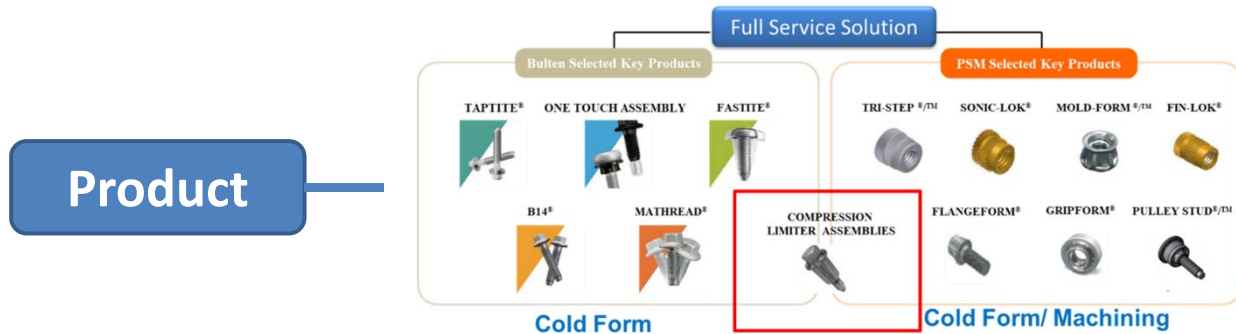
Mindary

*Selection of customers

New Journey

Legacy of 236 Years

147 BULTEN 89 PSM



Automotive		
Jaguar	GM	CATL
Toyota	Ford	Magna
Honda	Schaeffler	Aisin
Mazda	Mahle	Elingklinger

Industrials		
Miele	Foxconn	Hitachi
Garmin	Honeywell	Phillips
Jabil	TE	Akcom
GE	Sonny	Mindary

New Journey

Legacy of 236 Years

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Global Footprint



China Footprint



